

BEEF DELIVERY TO BUFFALO N.Y. (14215 OR 14206) FOR PROCESSING

				Empire				Slate				Tyson				Head Waters							
Product	Menu Frequency	Total Quantity per Month	Total Annual Amount	Price per lb. (#)	Price per Case (w/ case size) 40 lbs	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 40 lbs	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 170/2.00 oz	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 50 lbs	Provide Total Bid Amount	Total Cost				
Boneless Beef (trim)	Monthly September 2020 – June 2021	6,000 pounds	60,000 pounds	\$3.74	\$149.60	\$224,400.00	\$ 224,400.00	NO BID								\$3.80	\$190.00	\$60,000.00	\$ 228,000.00				
Frozen Ground Prefer 85/15	Monthly September 2020 – June 2021	6,000 pounds	60,000 pounds	\$3.74	\$149.60	\$224,400.00	\$ 224,400.00													\$3.98	\$199.00	\$60,000.00	\$ 238,800.00
3 oz Beef Patties (85:15, 4 inches, frozen)	Monthly September 2020 – June 2021	25,000 patties	250,000 patties	\$3.90	\$156.00	\$182,812.50	\$ 182,812.50					\$4.52	\$96.00	\$0.56	\$ 141,176.47	\$4.70	\$235.00	\$250,000.00	\$ 221,698.11				

BEEF DELIVERY TO OHIO (45030 OR 45014) FOR PROCESSING

				Empire				Slate				Tyson				Head Waters							
Product	Menu Frequency	Total Quantity per Month	Total Annual Amount	Price per lb. (#)	Price per Case (w/ case size) 40 lbs	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 40 lbs	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 170/2.00 oz	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 50 lbs	Provide Total Bid Amount	Total Cost				
Boneless Beef (trim)	Monthly September 2020 – June 2021	6000 pounds	60,000 pounds	\$3.79	\$151.60	\$227,400.00	\$ 227,400.00	NO BID								\$4.00	\$200.00	\$60,000.00	\$ 240,000.00				
Frozen Ground Prefer 85/15	Monthly September 2020 – June 2021	6,000 pounds	60,000 pounds	\$3.79	\$151.60	\$227,400.00	\$ 227,400.00													\$4.18	\$209.00	\$60,000.00	\$ 250,800.00
3 oz Beef Patties (85:15, 4 inches, frozen)	Monthly September 2020 – June 2021	25,000 patties	250,000 patties	\$3.94	\$157.60	\$184,687.50	\$ 184,687.50					\$4.52	\$96.00	\$0.56	\$ 141,176.47	\$4.90	\$245.00	\$250,000.00	\$ 229,831.14				

BEEF DELIVERY TO PENNSYLVANIA (18512) FOR PROCESSING

				Empire				Slate				Tyson				Head Waters			
Product	Menu Frequency	Total Quantity per Month	Total Annual Amount	Price per lb. (#)	Price per Case (w/ case size) 40 lbs	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 50 lbs	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 170/2.00 oz	Provide Total Bid Amount	Total Cost	Price per lb. (#)	Price per Case (w/ case size) 50 lbs	Provide Total Bid Amount	Total Cost
Boneless Beef (trim)	Monthly September 2020 – June 2021	6,000 pounds	60,000 pounds	\$3.74	\$149.60	\$224,400.00	\$ 224,400.00	\$3.30	\$165.00	\$99,000.00	\$ 99,000.00					\$3.95	\$197.50	\$60,000.00	\$ 237,000.00
Frozen Ground Prefer 85/15	Monthly September 2020 – June 2021	6,000 pounds	60,000 pounds	\$3.74	\$149.60	\$224,400.00	\$ 224,400.00									\$4.13	\$206.50	\$60,000.00	\$ 247,800.00
3 oz Beef Patties (85:15, 4 inches, frozen)	Monthly September 2020 – June 2021	25,000 patties	250,000 patties	\$3.90	\$156.00	\$182,812.50	\$ 182,812.50					\$4.52	\$96.00	\$0.56	\$ 141,176.47	\$4.95	\$247.50	\$250,000.00	\$ 232,176.36

BEEF TRIM:

VENDOR:		Empire	SLATE FOODS	HEAD WATER	TYSON
Cost – Prices guaranteed for length of contract					
Lowest Bidder	50 points		\$3.30		
Second Lowest	45 points	\$3.74			
Third Lowest	40 points				
		45	50		
NY Raised – submit name and address waterhill 13480					
Address within 300 miles of Buffalo within NY	20 points	20	20		
Address over 300 miles of Buffalo within NY	10 points				
Outside of NY	0 points				
GFSI Certification:					
GFSI Certificate	20 points	0			
3 rd Party Audit Documentation	15 points	15	15		
Completed Supplier Questionnaire	10 points				
HACCP plan	5 points				
Animal Welfare Certification	5 points	5			
NY Grown and Certified	4 points	4	4		
Responsible antibiotic stewardship program	1 point	0	1		
		89	90	0	0

*Slate Foods can only deliver to one processor in Pennsylvania.

*Slate Foods awarded \$99,000.00 for 30,000 pounds of beef trim at \$3.30.

*Tyson product did not qualify as it would not process N.Y. beef.

*Head Water did not provide a bid bond.

*Based upon the responses to the processing RFP less N.Y. beef is required from Empire for the 2020-2021 school year.

BEEF TOTAL BID AMOUNT AWARDED		
	EMPIRE	SLATE FOODS
Beef Trim	\$137,258.00	\$99,000.00
Beef Patties	\$110,812.50	
Sub Total	\$248,070.50	\$99,000.00
Total Amount	\$347,070.50	

BEEF PATTIES:

VENDOR:		Empire	SLATE FOODS*	HEAD WATER	TYSON
Cost – Prices guaranteed for length of contract					
Lowest Bidder	50 points	3.94			
Second Lowest	45 points				
Third Lowest	40 points				
		50			
NY Raised – submit name waterhill 13480					
Address within 300 miles of Buffalo within NY	20 points	20			
Address over 300 miles of Buffalo within NY	10 points				
Outside of NY	0 points				
GFSI Certification:					
GFSI Certificate	20 points	0			
3 rd Party Audit Documentation	15 points	15			
Completed Supplier Questionnaire	10 points				
HACCP plan	5 points				
Animal Welfare Certification	5 points	5			
NY Grown and Certified	4 points	4			
Responsible antibiotic stewardship program	1 point	0			
		94	0	0	0

NON RESPONSIVE

NO BID