

FFVP Bid # 17-0617-007 Evaluation and Recommendations

Criteria I: Variety

There were 15 fruits and vegetables selected by the BPS District for the FFVP 2016-17 menu.

Boulevard provided pricing for all items each month of the school year or 100% of our request, receiving full credit of 15 points in the Criteria I, Variety.

Wegmans was able to provide all the items, but not each month of the school year. Wegmans was able to provide pricing for 108 of the 150 or 72% of request receiving 11 points for the Criteria I, Variety.

We Eat To Live did not complete the cost breakdown chart for the requested FFVP menu items. Therefore they were disqualified.

Wegmans	Boulevard	Live to Eat
72% compliance	100% compliance	100% compliance
11 points	15 points	15 points

Criteria II: Nutrition Education

Boulevard Produce submitted nutrition education worksheets however they did not submit pricing for 3 produce items to be used in a recipe. Therefore they received 10 points.

Wegmans submitted pricing for produce used in recipes and nutrition education worksheets. Therefore they received a full 20 points.

Live to Eat submitted descriptions of nutrition education programs along with variable produce pricing. Total Project cost for the nutrition education component was \$3,818,500. This is beyond the scope of the FFVP grant budget. They received 10 points.

Nutritional Education Price per pound for produce

Wegmans		Boulevard		Live to Eat	
Bulk	Price/Pound	Bulk	Price/Pound	Bulk	Price/Pound
Zucchini	2.49		No price	variable	variable
Broccoli	2.59		No price	variable	variable
Green Pepper	2.69		No price	variable	variable

Nutrition Education materials submitted

Wegmans	Boulevard	Live to Eat
Yes	Yes	Yes

FFVP Bid # 17-0617-007 Evaluation and Recommendations

Criteria III: Average price/portion

The price per serving was averaged for each vendor according to the price charts in the bid.

Wegmans had the lowest price based upon their submission. Wegmans average price per serving was \$.52 receiving 65 points in Criteria III.

Boulevard produce average was based upon the same menu frequency as Wegmans. Their average price per serving was \$.64, 23% higher than Wegmans. (According to their full submission the average price was \$1.08/serving.) Boulevard received 50 points (77% of 65) in Criteria III.

Live to Eat average price per serving was \$.99. This was 47% higher than Wegmans. Live To Eat received 34.5 points (53% of 65) in Criteria III.

Average Price of Produce/Serving (2 oz portions)

Wegmans	Boulevard	Live to Eat
\$.52/serving	\$.64/serving	\$.99/serving

Total Price of Produce for the school year (2,020,240 portions)

Wegmans	Boulevard	Live to Eat
\$1,050,524.80	\$1,292,953.60	\$2,000,037.60

Award Criteria Totals

	Variety 15 points	Nutritional Education 20 Points	Cost/Serving 65 Points	Total Points
Wegmans	11	20	65	96
Boulevard	15	10	50	75
LivetoEat	15	10	34.5	59.5