Q and A for Bid #20-0621-064 Wireless Access Points

Q – Will there be any consideration for amending the RFP to include MWBE/SDVOB participation?

A – The current RFP/BIDs for E-rate products will NOT be amended for MWBE consideration/participation. All awards in excess of $25,000.00 are subject to the District’s existing MWBE Policy (5414) for assessment of MWBE goals/targets.

Q – The requested Aruba access point is listed as TAA compliant, TAA compliant devices are generally only required for the federal government or federal government contractors. Are the access points required to be TAA compliant?

A – See Section 1.0 Scope of Work. The District is seeking to procure a quantity of 4,275 Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A) or equivalent. Other models/vendors must provide verbiage of how the proposed equipment is equivalent or exceeds the specifications of Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A).

Q – Do you plan to use existing Aruba management system to manage the new access points?

A – See Section 1.0 Scope of Work. The District is seeking to procure a quantity of 4,275 Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A) or equivalent. Other models/vendors must provide verbiage of how the proposed equipment is equivalent or exceeds the specifications of Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A).

Q – If an equivalent access point is recommended from another vendor you would be required to change your access point management system, can this be included in the bid response?

A - See Section 1.0 Scope of Work. The District is seeking to procure a quantity of 4,275 Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A) or equivalent. This procurement is for the wireless access points only. Licensing, installation, and all other necessary equipment/accessories will be procured through other means.

Q – Are you open to a cloud managed access point solution?

A – See Section 1.0 Scope of Work. The District is seeking to procure a quantity of 4,275 Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A) or equivalent. Other models/vendors must provide verbiage of how the proposed equipment is equivalent or exceeds the Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A).
Q – From the Bid, it appears like you already have Aruba AP’s and are looking for those, or an equivalent AP. How open is the Buffalo Schools to an equivalent AP? We’re partnered with Adtran, and they have an equivalent product installed at colleges, schools districts, etc. I just wanted to make sure that equivalent products would be considered equally prior to preparing a response.

A - See Section 1.0 Scope of Work. The District is seeking to procure a quantity of 4,275 Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A) or equivalent. Other models/vendors must provide verbiage of how the proposed equipment is equivalent or exceeds the Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A).

Q – We do not supply the WAPs. We have a workforce of 20 seasoned techs that can swap out the WAPs. Will the WAP installation be bid?

A - See Section 1.0 Scope of Work. The District is seeking to procure a quantity of 4,275 Aruba AP-535 (US) TAA Dual Radio 4x4:4 802.11ax Internal Antennas Unified Campus AP (Part Number JZ347A) or equivalent. This procurement is for the wireless access points only. Licensing, installation, and all other necessary equipment/accessories will be procured through other means.